Key performance indicators

KPIs – progress in 2018

Indicator	Measurement unit	Actual for 2017	Target for 2018[1]	Actual for 2018	Performance against the target, %
Dividend amount	RUB bn	5.147	8.755	8.755	100.0
Russian Railways' EBITDA[2]	RUB bn	353.9	376.5	380.2	101.0
Reduction of operating costs (expenses)	%	3.0	≥2.0	3.1	–
Russian Railways Group's ROIC for unregulated types of activities[3]	%	18.2	10.0	19.0	+9 pp
Traffic safety across the Group	accidents per million train kilometres	1.174	≤1.28	0.98	–
Virtual performance of Russian Railways' infrastructure	bn virtual tkm	3,299.6	3,420.8	3,438.2	100.5

[1] Financial KPI targets have been adjusted to reflect the updated financial plan (Minutes No. 4 dated 20 November 2018).
[2] Under RAS.
[3] Under IFRS.

Targets for Group-wide KPIs for 2019
(approved by Russian Railways' Board of Directors on 25 December 2018, Minutes No. 9)

Indicator	Target
Russian Railways Group's EBITDA[1], RUB bn	502
Reduction of operating costs (expenses), %	≥2
Russian Railways Group's ROIC for unregulated types of activities, %	≥10
Dividend amount, RUB bn	As per the Russian Government's order
Virtual performance of Russian Railways' infrastructure, bn virtual tkm	3,504.7
Traffic safety (across the Russian Railways Group), accidents per million train kilometres	1.094

[1] Under RAS.